

Southdowns Motorcaravans 2008 Concorde Charisma Vehicle Price List 1-2008

Version v.14

Updated: 10.01.08

Indicative Sterling Rate Calculated using:		€ 1.33	
<i>The price list is in euros to give European price transparency. New vehicles are sold in euros. Stock vehicles are shown in sterling calculated at the euro rate when shipped. We give an indication on this price list of the sterling price based on the euro rate shown above.</i>			
		List Price €	List Price £
Charisma 791 L Divided bathroom	Iveco Daily 60C18	€ 142,000.00	£105,422.00
	Iveco Daily 65C18	€ 143,000.00	£106,164.00
Charisma 791 F Divided bathroom	Iveco Daily 60C18	€ 142,000.00	£105,422.00
	Iveco Daily 65C18	€ 143,000.00	£106,164.00
Charisma 841 M Divided bathroom	Iveco Daily 60C18	€ 146,000.00	£108,392.00
	Iveco Daily 65C18	€ 147,000.00	£109,134.00
Charisma 791 H Divided bathroom	Iveco Daily 60C18	€ 142,000.00	£105,422.00
	Iveco Daily 65C18	€ 143,000.00	£106,164.00
	Iveco Eurocargo 75E18	€ 156,000.00	£115,816.00
	MAN TGL 8.210 Tipmatic	€ 166,000.00	£123,240.00
	MAN TGL 8.240 Tipmatic	€ 171,000.00	£126,952.00
Charisma 841 L Divided bathroom	Iveco Daily 60C18	€ 146,000.00	£108,392.00
	Iveco Daily 65C18	€ 147,000.00	£109,134.00
	Iveco Eurocargo 75E18	€ 158,000.00	£117,300.00
	MAN TGL 8.210 Tipmatic	€ 167,000.00	£123,982.00
	MAN TGL 8.240 Tipmatic	€ 172,000.00	£127,694.00
Charisma 841 F Divided bathroom	Iveco Daily 60C18	€ 146,000.00	£108,392.00
	Iveco Daily 65C18	€ 147,000.00	£109,134.00
	Iveco Eurocargo 75E18	€ 158,000.00	£117,300.00
	MAN TGL 8.210 Tipmatic	€ 167,000.00	£123,982.00
	MAN TGL 8.240 Tipmatic	€ 172,000.00	£127,694.00
Charisma 891 M Divided bathroom	Iveco Daily 60C18	€ 151,000.00	£112,104.00
	Iveco Daily 65C18	€ 152,000.00	£112,846.00
	Iveco Eurocargo 75E18	€ 162,000.00	£120,270.00
	MAN TGL 8.210 Tipmatic	€ 171,000.00	£126,952.00
	MAN TGL 8.240 Tipmatic	€ 176,000.00	£130,664.00
Charisma 790 H Premium bathroom	Iveco Daily 60C18	€ 142,000.00	£105,422.00
	Iveco Daily 65C18	€ 143,000.00	£106,164.00
	Iveco Eurocargo 75E18	€ 156,000.00	£115,816.00
	MAN TGL 8.210 Tipmatic	€ 166,000.00	£123,240.00
	MAN TGL 8.240 Tipmatic	€ 171,000.00	£126,952.00
Charisma 840 L Premium bathroom	Iveco Daily 60C18	€ 146,000.00	£108,392.00
	Iveco Daily 65C18	€ 147,000.00	£109,134.00
	Iveco Eurocargo 75E18	€ 158,000.00	£117,300.00
	MAN TGL 8.210 Tipmatic	€ 167,000.00	£123,982.00
	MAN TGL 8.240 Tipmatic	€ 172,000.00	£127,694.00
Charisma 840 F Premium bathroom	Iveco Daily 60C18	€ 146,000.00	£108,392.00
	Iveco Daily 65C18	€ 147,000.00	£109,134.00
	Iveco Eurocargo 75E18	€ 158,000.00	£117,300.00
	MAN TGL 8.210 Tipmatic	€ 167,000.00	£123,982.00
	MAN TGL 8.240 Tipmatic	€ 172,000.00	£127,694.00
Charisma 890 M Premium bathroom	Iveco Daily 60C18	€ 151,000.00	£112,104.00
	Iveco Daily 65C18	€ 152,000.00	£112,846.00
	Iveco Eurocargo 75E18	€ 162,000.00	£120,270.00
	MAN TGL 8.210 Tipmatic	€ 171,000.00	£126,952.00
	MAN TGL 8.240 Tipmatic	€ 176,000.00	£130,664.00
Charisma 940 M Premium bathroom	Iveco Daily 60C18	€ 154,000.00	£114,330.00
	Iveco Daily 65C18	€ 155,000.00	£115,074.00
	Iveco Eurocargo 75E18	€ 165,000.00	£122,498.00
	MAN TGL 8.210 Tipmatic	€ 175,000.00	£129,922.00
	MAN TGL 8.240 Tipmatic	€ 180,000.00	£133,634.00

Errors & omissions excepted.

Concorde Reisemobile & Southdowns Motorcaravans retain the rights to alter prices and specifications at any time.

UK Concorde transactions are completed in Euros - please ask for details.

Southdowns Motorcaravans
2008 Concorde Charisma Option Prices

Version v.14 Price List 1-2008

Indicative Sterling Rate Calculated using:

Updated: 10.01.08

1.33

Customer:

STOCK #

Option Code	Option Description	Weight in kg	€ List Price Incl 19% German VAT	€ Price Incl 17.5% UK Vat	Req'd	€ Price Incl 17.5% UK Vat
Vehicle				€ 0.00		€ 0.00
Charisma Iveco Chassis						
709 051	Complete base vehicle package	110.0	€ 8,999.00	€ 8,885.57		€ 0.00
	-Chassis upgrade for 6,700 kg maximum permissible weight					€ 0.00
	-Air suspension on rear axle with "raise + lower" function					€ 0.00
	-Differential lock for rear axle					€ 0.00
	-Tow bar up to 3,500 kg					€ 0.00
	-"Luxury" headlamp set (bi-xenon, cleaning, high-beam)					€ 0.00
	-Elegant wood grain finish for dashboard					€ 0.00
	-Stainless steel wheel trims					€ 0.00
	Tow bar up to 3,500 kg	65.0	€ 1,450.00	€ 1,431.72		€ 0.00
700 043	Deduction for ball hitch and bumper cutout for trailer coupling	-4.0	-€ 150.00	-€ 148.11		€ 0.00
700 041	Removable ball hitch with sealing cap for bumper	5.0	€ 400.00	€ 394.96		€ 0.00
125 024	Agile automated 6-speed manual transmission	20.0	€ 1,690.00	€ 1,668.70		€ 0.00
700 054	Luxury headlamp set (bi-xenon, cleaning, high-beam)	5.0	€ 1,490.00	€ 1,471.22		€ 0.00
125 057	Chassis upgrade for 6,700 kg maximum permissible weight	0.0	€ 1,000.00	€ 987.39		€ 0.00
Charisma 841 L	Differential lock for rear axle	15.0	€ 850.00	€ 839.29		€ 0.00
703 5091	Elegant wood grain finish for dashboard	1.0	€ 495.00	€ 488.76		€ 0.00
125 065	Air suspension on rear axle with 'Lift & Sink' function	65.0	€ 4,400.00	€ 4,344.54		€ 0.00
702 235	Stainless steel wheel trims	8.0	€ 510.00	€ 503.57		€ 0.00
Charisma MAN Chassis						
709 044	Complete vehicle package 1 - Charisma MAN					
	TipMatic automatic 6-speed transmission (with 210 engine only)	0.0	Standard	€ 0.00		€ 0.00
	TipMatic automatic 12-speed transmission (with 240 engine only)	0.0	Standard	€ 0.00		€ 0.00
	ASR traction control system	0.0	Standard	€ 0.00		€ 0.00
	Differential lock for rear axle	0.0	Standard	€ 0.00		€ 0.00
	Elegant wood grain finish for dashboard	0.0	Standard	€ 0.00		€ 0.00
	Air suspension on rear axle with "raise + lower" function	0.0	Standard	€ 0.00		€ 0.00
709 045	Complete vehicle package 2 - Charisma MAN in addition to basic vehicle package 1		€ 14,900.00	€ 14,712.18		€ 0.00
	Trailer coupling					
	MAN jacks with auto leveling					
125 052	Chassis downgrade to 7,490 kg maximum permissible weight	0.0	€ 100.00	€ 98.74		€ 0.00
700 5071	Engine upgrade 8.240 TipMatic, 6-cylinder engine, 177 kW (240 H)	390.0	€ 4,500.00	€ 4,443.28		€ 0.00
700 5011	Aluminium rims - 6.75" x 17.5 - with 265/75 R 17.5 tyres	-56.0	€ 1,990.00	€ 1,964.92		€ 0.00
700 048	Trailer coupling up to 3,500 kg	65.0	€ 1,450.00	€ 1,431.72		€ 0.00
700 043	Deduction for ball hitch and bumper cutout for trailer coupling	-4.0	-€ 150.00	-€ 148.11		€ 0.00
700 041	Removable ball hitch with sealing cap for bumper	5.0	€ 400.00	€ 394.96		€ 0.00
700 054	Luxury headlamp set (bi-xenon, cleaning, high-beam)	5.0	€ 1,490.00	€ 1,471.22		€ 0.00
702 244	17.5" stainless steel wheel trims	5.0	€ 340.00	€ 335.71		€ 0.00
Coachwork						
700 097	Silver-coloured awning - 5.5 m	40.0	€ 1,250.00	€ 1,234.24		€ 0.00
700 089	Electric motor for awning, mounted on the right-hand side	4.0	€ 450.00	€ 444.33		€ 0.00
700 754	Midi roof hatch with integrated light in bedroom instead of std	6.0	€ 590.00	€ 582.56		€ 0.00
700 752	Panoramic roof hatch with light in bedroom instead of std	18.0	€ 1,190.00	€ 1,175.00		€ 0.00
700 200 *	Aluminium roof rails with cross bars & rear ladder	25.00	€ 1,280.00	€ 1,263.87		€ 0.00
240 990 *	Rear roof ladder extension (for item 700 200)	3.00	€ 160.00	€ 157.98		€ 0.00
240 999 *	Rear roof ladder cover (for item 700 200)	6.00	€ 145.00	€ 143.17		€ 0.00
701 572 *	Side skirt flap, left rear (standard with generator)	2.00	€ 690.00	€ 681.30		€ 0.00
701 573 *	Side skirt flap, right middle (standard with bulk tank)	2.00	€ 690.00	€ 681.30		€ 0.00
Living Area / Bedroom						
831 0xx	Bar suite with adjustable individual seat & multifunctional couch	0.0	€ 0.00	€ 0.00		€ 0.00
832 0xx	Lounge with multifunctional bench seat and side couch	-15.0	€ 100.00	€ 98.74		€ 0.00
833 0xx	C-Lounge with side couch (standard with Divided bathroom)	25.0	€ 800.00	€ 789.92		€ 0.00
849 000	Heated, swivelling cab seats, air suspension, lumbar support - see dealer note 15/07	20.0	€ 4,500.00	€ 4,443.28		€ 0.00
701 497	Pulldown bed instead of the wall cupboards	50.0	€ 890.00	€ 878.78		€ 0.00

Option Code	Option Description	Weight in kg	€ List Price Incl 19% German VAT	€ Price Incl 17.5% UK Vat	Req'd	€ Price Incl 17.5% UK Vat
701 530 *	Revolving door between living area and premium bathroom	10.0	€ 1,200.00	€ 1,215.52		€ 0.00
701 554	Narrow table top and height adjustable table leg in lieu of fixed leg (for lounge)	8.0	€ 450.00	€ 444.33		€ 0.00
700 6672	Ceiling-high glass-fronted glasses cabinet by door	10.0	€ 119.00	€ 117.50		€ 0.00
701 532 *	Door to garage under bed	0.0	€ 300.00	€ 296.22		€ 0.00
701 524 *	Sideboard bar version with bar compartment	1.0	€ 300.00	€ 296.22		€ 0.00
300 604 *	Upholstery insert for L bed	4.0	€ 300.00	€ 296.22		€ 0.00
<u>Kitchen</u>						
709 10.	Kitchen Package (requires Electrical power package) ~ 175 l refrigerator with silver-coloured door frame ~ 230 V coffee-maker ~ Corisan kitchen worktop with seamlessly integrated sink	10.0	€ 1,590.00	€ 1,569.96		€ 0.00
709 10.	Kitchen Package with TecTower (Requires Electrical package) ~ 175 l refrigerator with gas oven ~ 230 V coffee-maker ~ Corisan kitchen worktop with seamlessly integrated sink	10.0	€ 1,980.00	€ 1,955.04		€ 0.00
700 45.	Corisan kitchen worktop with seamlessly integrated sink	8.0	€ 1,290.00	€ 1,273.74		€ 0.00
700 452 *	Kitchen worktop in special colour finish (grey, blue, green)	0.0	€ 225.00	€ 222.16		€ 0.00
700 808	175 l refrigerator with silver-coloured door frame instead of std	2.0	€ 590.00	€ 582.56		€ 0.00
700 809 *	TEC Tower 175 l fridge / freezer / gas oven combination unit	16.0	€ 1,300.00	€ 1,283.61		€ 0.00
700 432 *	Gas oven with grill	18.0	€ 998.00	€ 985.42		€ 0.00
700 436	Microwave cooker with grill, hot-air functions (under hob)	22.0	€ 998.00	€ 985.42		€ 0.00
700 434 *	Microwave cooker with grill above fridge / freezer (exc TecTower)	20.0	€ 1,500.00	€ 1,481.09		€ 0.00
700 452 *	Kitchen worktop in special colour finish (grey, blue, green)	0.0	€ 225.00	€ 222.16		€ 0.00
701 536 *	Double chest drawers floor unit instead of storage compartment	5.0	€ 1,500.00	€ 1,481.09		€ 0.00
701 899 *	Dishwasher	25.0	€ 1,710.00	€ 1,688.45		€ 0.00
<u>Water / Gas / Heating / Bathroom</u>						
700 412	Outside shower in garage	2.0	€ 275.00	€ 271.53		€ 0.00
701 601	Bathroom Window 350mm x 500mm (Divided bathroom only)	8.0	€ 390.00	€ 385.08		€ 0.00
700 862	Motor Caravan heating system	10.0	€ 2,590.00	€ 2,557.35		€ 0.00
701 890	350 l freshwater tank	110.0	€ 420.00	€ 414.71		€ 0.00
701 892	350 l freshwater and wastewater tanks	130.0	€ 750.00	€ 740.55		€ 0.00
700 898	Gas alarm for living area	2.0	€ 360.00	€ 355.46		€ 0.00
700 890	120 l gas tank with remote switch	88.0	€ 1,990.00	€ 1,964.92		€ 0.00
700 868	Heated towel rail radiator	11.0	€ 750.00	€ 740.55		€ 0.00
700 832	2.4 kW air conditioner for living area with infrared remote	37.0	€ 2,500.00	€ 2,468.49		€ 0.00
700 833 *	Additional, 2.4kW intrafloor air conditioner	2.0	€ 2,900.00	€ 2,863.45		€ 0.00
701 811	SOG toilet roof vent (with cassette toilet only)	1.0	€ 299.00	€ 295.23		€ 0.00
701821	Porcelain toilet bowl with macerator and 250 l waste tank		€ 1,790.00	€ 1,767.44		€ 0.00
701 820L	Porcelain toilet bowl with macerator and 170 l waste tank	28.0	€ 1,590.00	€ 1,569.96		€ 0.00
701 820K *	Porcelain toilet bowl with macerator and 100 l waste tank	28.0	€ 1,590.00	€ 1,569.96		€ 0.00
701 824 *	Heightening of the toilet bowl (only with marine toilet)	1.0	€ 210.00	€ 207.35		€ 0.00
700 452 *	Bathroom sink in special colour finish (grey, blue, green)	0.0	€ 225.00	€ 222.16		€ 0.00
701 800 *	Spare Toilet cassette with storage unit	3.0	€ 200.00	€ 197.48		€ 0.00
700 400 *	External gas supply on right side	1.0	€ 350.00	€ 345.59		€ 0.00
700 880 *	Gas remote control for gas bottles (not LPG tank)	1.0	€ 270.00	€ 266.60		€ 0.00
700 405 *	City Water Supply	2.0	€ 299.00	€ 295.23		€ 0.00
<u>Electric Equipment Options</u>						
700 740	Electrical power package 1 ~ Two 145Ah Gel Batteries (in total) & 45A Charger ~ 1500Watt Pure Sine Wave Inverter	55.0	€ 1,555.00	€ 1,535.40		€ 0.00
700 741	Electrical power package 2 ~ Three 145Ah Gel Batteries (in total) ~ Mastervolt Combination 2000W Inverter/ 100A Charger	95.0	€ 3,350.00	€ 3,307.77		€ 0.00
701 200	Alarm system	3.0	€ 1,150.00	€ 1,135.50		€ 0.00
700 602	DVD-Navigation & Mekra-Professional reversing camera	5.0	€ 3,990.00	€ 3,939.71		€ 0.00
700 684	Colour double reversing camera with 7" screen		€ 1,495.00	€ 1,476.16		€ 0.00
700 738	Autark Pack - EFOY fuel cell 1600, electrical package 2, solar panel 120w		€ 8,400.00	€ 8,294.12		€ 0.00
700 734	EFOY Fuel cell - 1600		€ 3,900.00	€ 3,850.84		€ 0.00
700 706	Additional 145 Ah gel battery (without Electrical power package)	45.0	€ 450.00	€ 444.33		€ 0.00
700 705	Additional 145 Ah gel battery + 45 A charger	50.0	€ 790.00	€ 780.04		€ 0.00
700 704	Two Additional 145 Ah gel battery + 45 A charger	98.0	€ 1,470.00	€ 1,451.47		€ 0.00

Option Code	Option Description	Weight in kg	€ List Price Incl 19% German VAT	€ Price Incl 17.5% UK Vat	Req'd	€ Price Incl 17.5% UK Vat
700 853	Generator (gas, 2500 W, in conjunction with gas tank only)	66.0	€ 4,580.00	€ 4,522.27		€ 0.00
700 850	Generator (petrol, 2600 W) with separate fuel tank	50.0	€ 4,580.00	€ 4,522.27		€ 0.00
700 720	Solar unit with approx. 120 W maximum power	15.0	€ 1,490.00	€ 1,471.22		€ 0.00
700 722	Solar unit with approx. 260 W maximum power	30.0	€ 2,590.00	€ 2,557.35		€ 0.00
700 483	Power inverter from 12 V to 230 V, 1500 W sine-wave	8.0	€ 1,190.00	€ 1,175.00		€ 0.00
700 500 *	Additional 12v socket	1.0	€ 180.00	€ 177.73		€ 0.00
700 510 *	Additional 230v socket	1.0	€ 180.00	€ 177.73		€ 0.00
700 530 *	Outside lamp with motion detector	1.0	€ 250.00	€ 246.85		€ 0.00
250 143 *	Dimmer (max 32 watts = 3 holgen spots)	0.0	€ 140.00	€ 138.24		€ 0.00

TV / Radio / Telephone Options

700 6902	Digital satellite receiving system with 85 cm dish	25.0	€ 3,690.00	€ 3,643.49		€ 0.00
700 69021	Digital satellite receiving system to bedroom					
999 999	Sky UK TV Package for Satellite TV system	5.0	N/A	€ 796.67		€ 0.00
700 610	Radio with CD & MP3 Player with Bluetooth function	0.0	€ 320.00	€ 315.97		€ 0.00
700 670	Roof-mounted telephone antenna for 900 MHz & 1800 MHz	1.0	€ 250.00	€ 246.85		€ 0.00
700 667	20" TFT flat panel TV near the door	13.0	€ 1,190.00	€ 1,175.00		€ 0.00
700 6691	20" TFT flat panel TV in cupboard above windscreen	20.0	€ 1,790.00	€ 1,767.44		€ 0.00
700 6992	15" TFT flat panel TV for rear bedroom	7.0	€ 890.00	€ 878.78		€ 0.00
700 699	20" TFT flat panel TV for rear bedroom	13.0	€ 1,190.00	€ 1,175.00		€ 0.00
700 668	Media TV" cabinet, retractable 20" TFT flat panel TV	20.0	€ 1,790.00	€ 1,767.44		€ 0.00
700 676 *	CB Antenna	1.0	€ 349.00	€ 344.60		€ 0.00
700 634 *	Radio provision in living area including two speakers	3.0	€ 690.00	€ 681.30		€ 0.00
700 630 *	Additional speakers in living area	1.0	€ 300.00	€ 296.22		€ 0.00

Furnishings, fabrics and leather upholstery

01	Soft-look leather upholstery including cab - Mint Green	25.0	€ 2,700.00	€ 2,665.97		€ 0.00
02	Soft-look leather upholstery including cab - Caramel	25.0	€ 2,700.00	€ 2,665.97		€ 0.00
809 012	Soft-look leather upholstery including cab - Sandstone	25.0	€ 2,700.00	€ 2,665.97		€ 0.00
04	Soft-look leather upholstery including cab - Dove Blue	25.0	€ 2,700.00	€ 2,665.97		€ 0.00
800 400 *	Soft-look leather upholstery including cab - Special colour	0.0	€ 4,500.00	€ 4,443.28		€ 0.00
05	Soft-look microfibre upholstery including cab - Mint Green	0.0	€ 0.00	€ 0.00		€ 0.00
41	Soft-look microfibre upholstery including cab - Caramel	0.0	Standard	€ 0.00		€ 0.00
42	Soft-look microfibre upholstery including cab - Sandstone	0.0	€ 0.00	€ 0.00		€ 0.00
43	Soft-look microfibre upholstery including cab - Dove Blue	0.0	€ 0.00	€ 0.00		€ 0.00
44	Soft-look leather upholstery including cab - Mint Green	0.0	€ 0.00	€ 0.00		€ 0.00

Right hand drive & UK delivery

999 999	Right Hand Drive Conversion (Integriert)	0.0	€ 6,900.00	€ 6,813.03		€ 0.00
999 999	UK Specification Package ~ sockets, lights, handbooks, etc	0.0	€ 90.00	€ 88.87		€ 0.00
999 999	Factory to dealer door to door delivery via trailer	0.0	€ 3,900.00	€ 3,850.84		€ 0.00
999 999	Factory collection with english speaking factory handover	0.0	€ 1,950.00	€ 1,925.42		€ 0.00
999 999	Factory collection with accompanied handover (excludes travel)	0.0	€ 4,450.00	€ 4,393.91		€ 0.00
999 999	German transit plates	0.0	€ 750.00	€ 740.55		€ 0.00
888 888	UK 1st Registration & 12 months UK Road Fund Licence	0.0	n/a	€ 269.99		€ 0.00

Miscellaneous Items / Notes

€ 0.00	€ 0.00
€ 0.00	€ 0.00
€ 0.00	€ 0.00
€ 0.00	€ 0.00
€ 0.00	€ 0.00

Total Price in €	€ 0.00
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Total Price in £	£0.00
Net price £	£0.00

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* Special price items not included in Concorde published price list