



Award-winning new luxury motorhomes from Burstner

New vans at used van prices

Check out our checks

Accessories & Leisure online



the voice of Southdowns Motorhome Centre
Voyage
Autumn 2010

Motorhome centre just gets bigger and better

Southdowns is delighted to announce the expansion of our motorhome centre – now with even more sales space to showcase our vehicles.

This summer, we were able to greatly increase the size of our operation at Anchorage Park, Portsmouth by taking extra space adjacent to our existing site on the opposite side of Painter Close. This is an important step for Southdowns, giving us the opportunity to offer an increased selection of new and used stock and to showcase our vehicles in a more spacious environment, as well as providing a larger service area and additional parking.

and out of the stunning new Concorde Charisma 890G Smartgarage.

Earlier this year we announced our new dealer arrangement with the Swift Group –the UK's largest motorhome manufacturers. We are delighted that the additional space at our motorhome centre means we can show the first of our Bessacarr and Escape models to their best advantage. We hope you will call in and take a look at these exciting new motorhomes.

Additional sales space means we can now easily show customers all the features of our large luxury motorhomes - such as spacious external storage lockers - and demonstrate a Smart car driving in



'We believe our online stock lists are the best in the business'

At Southdowns, we are confident that not only do we have one of the best dealer websites you will find; we also boast some of the most comprehensive vehicle stock lists in the business.

If you are looking for a new or used motorhome, go to our website at www.southdownsmotorcaravans.co.uk and our stock lists, updated daily, will give you detailed specifications of all the vehicles we have on site and those we supply direct from the factory.

Before you pay us a visit you can look at dimensions, floor plans, plenty of internal and external photos and even some video footage. You can quickly and easily download a printable, A4 spec sheet in pdf format of any vehicle that takes your fancy. And when it comes to finding the right motorhome for you and your family, it really doesn't get any easier than that.



www.southdownsmotorcaravans.co.uk

New Burstner
Elegance and Ixeo

Even our most demanding customers can't fail to be impressed by the new Elegance and Ixeo ranges of luxury motorhomes from Burstner.

Winners in the 'Best Interior' category of the Which Motorcaravan Awards 2010, the living quarters for the new Elegance range are enhanced by comfort matic fold down beds, spacious, luxury bathrooms and reclining sofas. From dark oak interior finishes to lighting, these motorhomes take comfort to a new level.

Six new Elegance and five new Ixeo floorplans offer a huge choice of layouts and interiors on both ranges now feature 11 upholstery design schemes.

Elegance dashboard design has been enhanced by improved finishing and rotating pilot seats feature height and angle adjustment. Sleek exterior styling is enhanced by new shape door mirrors and comes with a choice of three paint finishes.



Burstner Bonanza

Now you can save up to 10% of the original list price on our four remaining old model Burstner vans.

Get a top quality coachbuilt German motorhome at a give-away price, available with full manufacturer's warranty for total peace of mind.

We are now offering these last four great looking, luxury motorhomes, available with a choice of layouts. Choose from double dinette, half-dinette and L-shaped lounges and fixed or overcab double beds finished in a range of stunning upholstery options. Three of these motorhomes have spacious garages capable of carrying a motorcycle – all at a never-to-be repeated price. Drive one away today!

Knaus Low Profile, Nice Low Price

Southdowns is offering five great quality German-manufactured Knaus low-profile luxury motorhomes at prices that could save you up to £15K over equivalent 2010 models.

These Fiat and Renault-based vans are extremely well insulated. They feature high interior cab specifications including cruise control, electric windows, cab air-conditioning and most with electric heki-roof lights. Layout choices include fixed rear double French bed, fixed longitudinal twin single beds set over a large storage area, and double over-garage transverse double bed.

All motorhomes are available with up to ten years finance. This is a genuine never-to-be-repeated offer. Call for details today.

Check us out

It is vital that certain checks are carried out to ensure your motorhome will remain watertight and that all internal equipment is safe to use.

Our workshop is staffed by experienced technicians, qualified to carry out all aspects of motorhome servicing, including damp testing, gas safety and habitation checks. We are the first to admit that these are not the most glamorous aspect of owning a motorhome but vital if your motorhome is to keep its warranty up to date and retain its resale value. We recommend that you



have a habitation check carried out each year and a gas safety check every two years carried out by one of our fully qualified gas engineers, giving you peace of mind that your equipment is operating safely and efficiently.

We also fit and repair an extensive range of motorhome accessories including awnings, terrestrial and satellite TV systems, air conditioning units, bike racks, levelling systems, reversing cameras and sat nav and audio equipment as well as internal appliances such as microwave ovens. Contact us for details

No fuss finance



For most of our customers, buying a new or used motorhome is a major purchase and our comprehensive range of finance options could help you drive away the best vehicle in your price range. Motorhome finance is simple to arrange and we offer competitively priced options from Black Horse Finance over periods of up to a staggering 10 years. Speak to our finance specialist on 02392 706286 today.

www.southdownsmotorcaravans.com

Since the launch of our online shop earlier this year, orders have increased month on month and new lines are being added in response to customer demand. We now stock a wide range of Accessories and spare parts from suppliers including Fiamma, Dometic, Waeco, Gaslow, Royal, Elecsol, Oyster, Whale, W4, Sureflow, Cadac, Thetford and Omnistor.

We aim that the majority of your orders will be processed direct from our suppliers, to speed up delivery times and keep prices low.

Order now online!



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We want your motorhome

Help us find high quality pre-owned vehicles

Due to continued successful sales throughout the year, we urgently need to replenish our stock of pre-owned motorhomes. We will pay top prices for any make or model of motorhome and regularly travel nationwide to select our stock. We can also settle finance and have cash waiting for your quality motorhome.



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Concorde

Setting the benchmark
in motorhome standards



Keeping T@bs on
summer festivals



Award
winning models



The best of
British motorhomes



New look Concorde Liner & Cruiser

With a few clever tweaks, Concorde has given its top of the range motorhome even more kerb appeal.

The newly re-engineered Liner made its first appearance at this year's Caravan Salon in Dusseldorf. With a few clever tweaks, Concorde has given its top of the range motorhome even more kerb appeal.

We're sure you'll agree that improved levels of insulation, low-noise furniture mountings, a re-styled dashboard and new LED lights inside and out, all add up to make the Liner more impressive than ever.

The Cruiser C1 also has a great new look thanks to optical and technical modifications on this year's model.

Continuing the Concorde tradition of innovation, the aerodynamic new shape reinforces the Cruiser's reputation as the best coachbuilt motorhome in its class.



Coming soon...

New Mini garage

Ditch that tow bar and look out for Concorde's new motorhomes with a Mini garage. Vehicles are already available with a garage suitable for a Smart car, Fiat 500 or Toyota Yaris. Now Mini enthusiasts can join the Concorde club and take their car with them.

What's new for 2011?

...a model that will really appeal to our many customers with young families

We all know children love motorhomes and now Concorde has designed a model that will really appeal to our many customers with young families. The new children's van boasts a rear lounge adjacent to bunk beds, featuring scaled down furniture and space for children to play. A sliding door means the children have their own space and mum and dad can enjoy some well earned peace and quiet! Contact us for details.



Cool T@b

At Southdowns we know what cool little caravans they make at T@b.

Now it seems the rest of the world is catching on to the micro caravan craze. With summer festivals the place to see and be seen, T@bs have been spotted putting a smile on people's faces all over the country from Glastonbury to Goodwood.

Whether you're looking for a retro vibe for Vintage, laid back good looks for Latitude or boho chic for the Big Chill, the T@b, with its funky styling and affordable price tag, is the little caravan with the big personality. (And don't forget the surfers, dude!)

With its spacious seating area converting quickly to a kingsize bed, generous storage and small-but-perfectly-formed kitchen, the T@b is light enough to tow behind a small hatchback or even that classic soft top. Don't leave home without one!



Laika Kreos 5001

Specifically designed to suit big families, this spacious model line provides comfortable, practical layouts and a wide range of useful interior features. Topped off with an elegant design, this fully winterised, coachbuilt motorhome features rear wheel drive.

Laika X-Range



Built on a Fiat chassis, the Laika X range delivers an excellent level of quality and performance. These coachbuilt and low-profile motorhomes offer as many as ten different layouts, all of them available with an optional electric drop-down bed and interiors combine classic styling with modern furniture.



New Bessacarr E400/E500 series

Stunning new exterior styling and exceptionally high spec interiors add up to the perfect package from Bessacarr.

These compact, British built motorhomes now available from Southdowns offer fantastic value for money and are ideal for family holidays and touring.

The two High-Line and four Low-Line models in the E400 series offer a level of quality and comfort normally associated with top end motorhomes and include energy saving LED lighting, which uses up to 70% less power than conventional systems.

The E500 series combines Bessacarr's signature level of comfort and quality with the streamlined design of a low profile motorhome. This stylish range is aimed at couples and includes the compact two-berth E510 model.

The great Escape

New to Southdowns for 2010 is the Escape range of motorhomes from Swift, one of the UK's leading motorhome manufacturers.

These popular, entry level vans offer practical interior layouts and are priced to deliver outstanding value for money. Based on the Fiat Ducato, the Escape models come with a 100MJ diesel engine as standard, providing great performance and economy. Ranging from 4 - 6 berths, interiors are comfortable, well-equipped and provide plenty of storage.



Meeting our staff



Sales Specialist
Former car salesman Stephen Delaney got a strong sense of déjà vu when he joined Southdowns in 2007 - he had worked on our site at Anchorage Park when it was a Mercedes dealership. Now his ambition is to sell all his former customers a motorhome too.



Motorhome Valet
Ryan Vevers is the youngest member of the Southdowns team and joined the company straight from school in 2006. A keen footballer, he once had a trial for Millwall - ultimately taking on the responsibility of handing over immaculate motorhomes to our customers seemed the safer option.



Motorhome Technician
Having worked as a mechanic in the car trade for more than 15 years, Simon joined the Southdowns workshop team in 2009. When he's not working on motorhomes at our site at Anchorage Park, he's driving his van conversion around the country taking his youngest son to compete at motorcross meetings.

Southdowns goes extra mile for Sports Relief

Southdowns took to the road again in March when Iraq war veteran Major Phil Packer took on the Three Peaks Challenge for Sport Relief. For the second time in the last 12 months, Southdowns provided a support vehicle in the form of a £200,000 Concorde Cruiser 890L as Phil continued the fundraising



campaign he began with the 2009 London Marathon. Accompanied by a team that included BBC newsreader Kate Silverton, and using walking sticks, Phil set out to climb the three highest peaks in Scotland, England and Wales: Ben Nevis, Scafell Pike and Snowden, in 72 hours.

Southdowns driver and general assistant Quentin Hylands, who drove the support vehicle for Phil's marathon walk last year, volunteered once again to man the wheel of the Concorde motorhome. Together with his wife

Mickey, they supplied much-needed back-up for the team. Driving through the night to ensure the team reached each of the three climbs refreshed and on schedule Quentin covered a total of 1600 miles during the trip.

To read Quentin's full account of Major Phil Packer's Three Peaks Challenge, go to www.southdownsmotorcaravans.co.uk

